DUDE(S)...YOU CAME BACK!!!

Howdy Partners. For your safety, remain seated with your hands, arms, feet, and legs inside the train and be sure to watch your kids. If any of you folks are wearing hats or glasses, best remove em' cause this here is the wildest ride in the wilderness!

Disney – Thunder Mountain
SESSION #1 RECAP

- Questions from Session #1?

- Questions related to the information distributed via email?
LEARNING OUTCOMES:

- Perform research on potential grant opportunities
- Use appropriate websites/resources to find and identify federal, state, private grant opportunities
- Select a grant opportunity that fits your proposed project/program idea
- Create a personalized funding prospect list/calendar
THE WHAT, WHERE, WHY, WHEN, AND HOW?

- Where do I find grant opportunities?

- When do I apply for grants?

- How do I get started? *(Teaser...Come back for Session #3)*
DEVELOPMENT OF PROGRAM IDEA (SHELL)

- What do you want funded?
  - Wish list – within reason

- Problem Solving
  - Addresses NEED on campus

- Complements and Matches
  - Institutional Goals and Priorities
  - Strategic Plan
  - Program Review
  - CLO/DLO/ILO
FINDING THE **RIGHT** FUNDING SOURCE

- Match funding source to need/goals/priorities
  - Funding agency all about the “specifics”
  - Does it deviate from their “category”
  - Problem the funder wants to solve
RESEARCH, RESEARCH, RESEARCH...

- Past giving patterns (who and how much)
- Areas of interest/ Program interest
- Population, geographic region served
- Types of funding support
- Restrictions
FUNDING PROSPECT LIST

- File away opportunities!

- Organize:
  - Topic
  - Website URL
  - Grant deadline
  - Set calendar reminders
FINDING A GRANT – FOOD FOR THOUGHT

○ Think Local
  ○ Contact your peers (inside/outside MSJC)

○ Think Topical
  ○ Specific area of concern
  ○ Geographic
  ○ Professional associations / member sites

○ Think Government

○ Back door approach – check out other college funding histories
FINDING FEDERAL GOVERNMENT FUNDING

- Federal Government
  - Grants.gov
- Federal Register
- US Departmental websites
- Catalogue of Federal Domestic Assistance
- Other Governmental Funding Resources on the web
FINDING STATE GOVERNMENT FUNDING

- Local/State Government
- State of California Grants
- California Community Colleges Chancellor’s Office
- California Department of Education
FINDING PRIVATE FUNDING SOURCES

- Corporate websites
- Foundation Center
- Guidestar
- California Private Funding Resources
- Who do you know?!
OTHER RESOURCES

- MSJC GRANTS OFFICE

- Proposal Submission Deadline Calendar 2011-2012
LET’S PLAY IN THE SANDBOX...

- Grants.gov
- US Departmental websites
- California Community Colleges Chancellor’s Office
- Corporate website – PICK ONE – ANY ONE!
- **Homework Assignment:** Program Idea Shell / Identify 2 potential grants
GRANT WORKSHOP SESSION REVIEW

- Finding the Right Fit
- Researching Potential Grant Opportunities
- Access to grant funding websites
- Develop your personalized prospect list/calendar
NEXT GRANT WORKSHOP SESSION

Session #3: Grants Boot Camp

- Proposal planning
- Proposal budget
- Grants management
- Grant reporting
QUESTIONS???
CONTACT US!

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