3. Divide the Loot-Zoom Edition

[Divide the Loot](http://www.mtdtraining.com/blog/a-conflict-management-exercise.htm) is a game that leads a group of people to choose the benefits of teamwork over individual rewards. The group is divided into two teams, "Management" and "Employees," and everyone is told they have a set amount of fake money. Each team has a money pot. Members contribute a secret amount of their personal money stash to their team’s pot, but no one knows how much anyone else contributed. The student must tell their leader (instructor) using private chat on zoom how much they want to contribute to their team’s pot. The leader will combine the pots, add his or her own secret contribution and then reveal the total amount in the combined pot. Each team (via breakout rooms) has ten minutes within which to decide on how the money should be distributed, and another ten minutes to negotiate their decision with the other team (back in the main room). The conversations that result from this negotiation, in which nobody knows how much “money” each player held back in their pocket, reveals interesting themes of trust and collaboration.