

## *Real Estate: Associate in Science – Non-Transfer*

Become a real estate professional! Begin this rewarding and flexible career by completing courses toward your real estate salesperson and/or broker's license. Real estate agents work with buyers and sellers in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, and expand your business knowledge.

**Please see a Pathways Counselor:** Create an education plan customized to meet your needs. [Contact a Counselor](#)

### **Transfer Majors/Award Focus**

- Real Estate, A.S.
- Real Estate Certificate

### **GE Pattern/Units**

- GE Pattern: Option A
- Total Units: 61



**Program maps** indicate the major coursework and recommended general education courses to fulfill your degree in 2 years (approximately 15 units/ semester or 30 units/year). Some of the courses listed may be substituted by another course. Please view these options in the official course [catalog](#).

### **Semester 1**

**16 Units**

✓	COURSE	TITLE	UNIT
<input type="checkbox"/>	RE-101	Real Estate Principles	3
<input type="checkbox"/>	SOCI-105	Social Psychology	3
<input type="checkbox"/>	COMM-103	Interpersonal Communication	3
<input type="checkbox"/>	GUID-116	Integrative Career/Life Planning	3
<input type="checkbox"/>	ENGL-101	College Composition	4

### **Semester 2**

**15 Units**

✓	COURSE	TITLE	UNIT
<input type="checkbox"/>	RE-502	Real Estate Practice	3
<input type="checkbox"/>	RE-503	Legal Aspects of Real Estate	3
<input type="checkbox"/>	PS-101	Introduction to American Government and Politics	3
<input type="checkbox"/>	ENVS-101	Environmental Science	3
<input type="checkbox"/>	MATH-115	Ideas of Mathematics	3

### **Career Options**

Real Estate Agents (SM, C)  
Real Estate Brokers (SM, B)  
Appraisers, Real Estate (A, B)

Find more careers: [msjc.emsicc.com](http://msjc.emsicc.com)

Required Education: SM: some college; C: Certificate; A: Associate,  
B: Bachelor's, M: Master's; D: Doctorate



### **Financial Aid**

Financial aid is determined by the number of credit hours you take in a semester. Maximize your financial aid by taking 12-15 units per semester.

**Semester 3****15 Units**

✓	COURSE	TITLE	UNIT
<input type="checkbox"/>	RE-504	Real Estate Finance	3
<input type="checkbox"/>	ACCT-124	Financial Accounting - Principles of Accounting I	3
<input type="checkbox"/>	RE-506	Real Estate Economics	3
<input type="checkbox"/>	BADM-103	Introduction to Business	3
<input type="checkbox"/>	DIG-110	Introduction to Digital Media	3

**Semester 4****15 Units**

✓	COURSE	TITLE	UNIT
<input type="checkbox"/>	RE-707	Mortgage Loan Brokering and Lending	3
<input type="checkbox"/>	RE-505	Property Management	3
<input type="checkbox"/>	ART-104	World Art	3
<input type="checkbox"/>	BADM-201	Legal Environment of Business	3
<input type="checkbox"/>	DIG-581	Social Media Marketing	3

**Work Experience**

Sign up for a special project or internship opportunity. Gain [work experience](#) and earn credits.