## BUSINESS, TECHNOLOGY & ENTREPRENEURSHIP PATHWAY

# **PROGRAM MAP: CATALOG YEAR: 2023-24**



## Real Estate: Associate in Science – Non-Transfer

Become a real estate professional! Begin this rewarding and flexible career by completing courses toward your real estate salesperson and/or broker's license. Real estate agents work with buyers and sellers in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, and expand your business knowledge.

**Please see a Pathways Counselor:** A local degree requires a minimum of 60 degree-applicable units with a minimum 2.0 GPA overall. Contact a Counselor to create an education plan customized to meet your needs.

### **Transfer Majors/Award Focus**

- Real Estate, A.S.
- Real Estate Certificate

### **GE Pattern/Units**

GE Pattern: Option ATotal Units: 64

**Program maps** indicate the major coursework and recommended general education courses to fulfill your degree in 2 years (approximately 15 units/semester or 30 units/year). If you are a part-time student, start Semester 1 courses and follow the course sequence. Some of the courses listed may be substituted by another course. Please view these options in the official course catalog.

Semester 1 16 Units

16+	COURSE	TITLE	UNIT
	RE-101	Real Estate Principles	3
	SOCI-105	Social Psychology	3
	COMM-103	Interpersonal Communication	3
	CSCR-116	Integrative Career/Life Planning	3
	ENGL-101	College Composition	4

Semester 2	15 Units
Semester 2	15 Units

164-	COURSE	TITLE	UNIT
	RE-502	Real Estate Practice	3
	RE-503	Legal Aspects of Real Estate	3
	PS-101	Introduction to American Government and Politics	3
	ENVS-101	Environmental Science	3
	MATH-115	Ideas of Mathematics	3

### **Career Options**

Real Estate Agents (SM, C) Real Estate Brokers (SM, B) Appraisers, Real Estate (A, B)

Find more careers: msjc.emsicc.com

Required Education: SM: some college; C: Certificate; A: Associate,

B: Bachelor's, M: Master's; D: Doctorate

#### **Financial Aid**

Financial aid is determined by the number of credit hours you take in a semester. Maximize your financial aid by taking 12-15 units per semester.

#### **Notes:**

<sup>1</sup> AREA G (Math Competency) can be demonstrated by a high school math course at or above the level of Algebra 2 with a grade of C or better.

Semester 3 18 Units

ig-	COURSE	TITLE	UNIT
	RE-504	Real Estate Finance	3
	ACCT-124	Financial Accounting - Principles of Accounting I	3
	RE-506	Real Estate Economics	3
	BADM-103	Introduction to Business	3
	COMM-113	Oral Interpretation of Literature	3
	DIG-110	Introduction to Digital Media	3

Semester 4 15 Units

is.	COURSE	TITLE	UNIT
	RE-707	Mortgage Loan Brokering and Lending	3
	RE-505	Property Management	3
	ART-104	World Art	3
	RE-544	Fundamentals of Real Estate Appraisal	3
	DIG-181	Social Media Marketing	3

## Work Experience

Sign up for a special project or internship opportunity. Gain work experience and earn credits.