***Real Estate:*** *Associate in Science – Non-Transfer*

Become a real estate professional! Begin this rewarding and flexible career by completing courses toward your real estate salesperson and/or broker’s license. Real estate agents work with buyers and sellers in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, and expand your business knowledge.

***Please see a Pathways Counselor:*** A local degree requires a minimum of 60 degree-applicable units with a minimum 2.0 GPA overall. [Contact a Counselor](https://www.msjc.edu/hub/) to create an education plan customized to meet your needs.

Transfer Majors/Award Focus

* Real Estate, A.S.
* Real Estate Certificate

GE Pattern/Units

* GE Pattern: Option A
* Total Units: 64

**Program maps** indicate the major coursework and recommended general education courses to fulfill your degree in 2 years (approximately 15 units/semester or 30 units/year). If you are a part-time student, start Semester 1 courses and follow the course sequence. Some of the courses listed may be substituted by another course. Please view these options in the official course [catalog](https://catalog.msjc.edu/instructional-programs/).

***Semester 1 16 Units***

|  |  |  |  |
| --- | --- | --- | --- |
| a | COURSE | TITLE | UNIT |
| c | RE-101 | Real Estate Principles | 3 |
| c | SOCI-105 | Social Psychology | 3 |
| c | COMM-103 | Interpersonal Communication | 3 |
| c | CSCR-116 | Integrative Career/Life Planning | 3 |
| c | ENGL-101 | College Composition | 4 |

***Semester 2 15 Units***

|  |  |  |  |
| --- | --- | --- | --- |
| a | COURSE | TITLE | UNIT |
| c | RE-502 | Real Estate Practice | 3 |
| c | RE-503 | Legal Aspects of Real Estate | 3 |
| c | PS-101 | Introduction to American Government and Politics | 3 |
| c | ENVS-101 | Environmental Science | 3 |
| c | MATH-115 | Ideas of Mathematics | 3 |

Career Options

Real Estate Agents (SM, C)

Real Estate Brokers (SM, B)

Appraisers, Real Estate (A, B)

Find more careers: [msjc.emsicc.com](http://msjc.emsicc.com)

Required Education: SM: some college; C: Certificate; A: Associate, B: Bachelor’s, M: Master’s; D: Doctorate

Financial Aid

Financial aid is determined by the number of credit hours you take in a semester. Maximize your financial aid by taking 12-15 units per semester.

***Notes:***

## 1 AREA G (Math Competency) can be demonstrated by a high school math course at or above the level of Algebra 2 with a grade of C or better.

***Semester 3 18 Units***

|  |  |  |  |
| --- | --- | --- | --- |
| a | COURSE | TITLE | UNIT |
| c | RE-504 | Real Estate Finance | 3 |
| c | ACCT-124 | Financial Accounting - Principles of Accounting I | 3 |
| c | RE-506 | Real Estate Economics | 3 |
| c | BADM-103 | Introduction to Business | 3 |
| c | COMM-113 | Oral Interpretation of Literature | 3 |
| c | DIG-110 | Introduction to Digital Media | 3 |

***Semester 4 15 Units***

|  |  |  |  |
| --- | --- | --- | --- |
| a | COURSE | TITLE | UNIT |
| c | RE-707 | Mortgage Loan Brokering and Lending | 3 |
| c | RE-505 | Property Management | 3 |
| c | ART-104 | World Art | 3 |
| c | RE-544 | Fundamentals of Real Estate Appraisal | 3 |
| c | DIG-181 | Social Media Marketing | 3 |

Work Experience

Sign up for a special project or internship opportunity. Gain [work experience](https://msjc.edu/careereducation/cwee/index.html) and earn credits.