

EXHIBIT B
STUDENT MEMORANDUM OF UNDERSTANDING



GRAND CANYON
UNIVERSITY™

MEMORANDUM OF UNDERSTANDING
Mt. San Jacinto Community College District Discount – 2013

Congratulations on your decision to continue your educational goals with Grand Canyon University. In keeping with the University's long-standing tradition of providing excellent educational programs, we are excited to offer you the ***Mt. San Jacinto Community College District Employee/Graduate Discount***. This discount is only valid for applicants who are employees of or have graduated from ***Mt. San Jacinto Community College District***, submit a complete application, and commit to continuous enrollment. For employee applicants, this discount will terminate immediately if, for any reason, you are no longer employed by ***Mt. San Jacinto Community College District***.

By committing to start your Bachelor's, Master's, or Doctoral degree program, Grand Canyon University will offer you a ten percent (10%) discount off the catalog tuition rate per course for your program. This promotional discount will be applied at the same time the tuition charges occur.

We are pleased to extend this discount to you, however, you must meet these minimum requirements; In order to remain eligible for this tuition discount you must also maintain continuous enrollment in your program of study. Continuous enrollment is defined as no breaks greater than 14 days unless an approved leave of absence has been granted by Grand Canyon University. In an *undergraduate program*, you must maintain Satisfactory Academic Progress (minimum 2.0 GPA) as indicated in the University catalog throughout your program; in a *graduate program*, you must maintain Satisfactory Academic Progress (minimum 3.0 GPA) as indicated in the University catalog throughout your program.

By signing this document, you understand that if you are unable to start your program, this offer will no longer be valid and the promotion will not be applied.

This promotion *cannot* be used in conjunction with any other discounts, scholarships, awards, promotions and/or other programs offered by GCU. This promotion will be applied toward your tuition only, and you will not receive funds in excess of your charges.

By signing this agreement, I acknowledge that all prior discounts, scholarships, awards, promotions and/or other programs offered by GCU are null and void. The University will honor the Memorandum of Understanding with the most recent issue date.

NOTE: This MOU must be attached to your application for admission for it to be valid regardless of signatures or any oral statements made.

Print Name: _____ Date: _____

Signature: _____ Student ID Number: _____

HEALTHCARE BUSINESS ALLIANCE
Grand Canyon University and Mt. San Jacinto Community College District

This Agreement is entered into by and between Grand Canyon Education Inc. d/b/a Grand Canyon University (GCU), with its principal place of business located at 3300 West Camelback Road, Phoenix, Arizona 85017 and Mt. San Jacinto Community College District, with its principal place of business located at 1499 North State Street, San Jacinto, California 92583. This Agreement refers to GCU and Partner collectively as "the parties". This agreement shall replace or supersede all other agreements between the parties.

NOW, THEREFORE, in consideration of the mutual promises and covenants herein expressed, the parties do hereby agree as follows:

Purpose of Agreement. GCU & Partner wish to enter into an agreement in which in return for the promises contained herein GCU shall offer a discount to Partner's employees and graduates subject to the terms of this Agreement. The discount shall apply to online Bachelor's, Master's or Doctoral degree programs offered by GCU (the "Programs").

Performance by Partner. Partner shall work with GCU to create and make available to Partner's employees marketing materials which describe the Programs and provide Partner's employees and graduates with all relevant information regarding each of the Programs. Partner shall also provide any additional services that may be listed in Exhibit A to this Agreement.

Performance by GCU. GCU shall provide the content, instruction, and academic oversight of the above mentioned Programs. GCU shall also provide the services listed in Exhibit A to this Agreement.

Terms of Agreement. This Agreement shall be effective when signed by all parties and shall remain in effect until the earlier of (a) two (2) years from the date of the last signature below, or (b) the termination of this Agreement by either party in accordance with the terms below. Either party may terminate this Agreement with sixty (60) days written notice. In the event this Agreement is terminated, any student enrolled in any of the Programs at the time of termination will be permitted to continue their studies and complete the Programs under the terms specified in this Agreement, provided such student maintains continuous enrollment with no breaks greater than 14 days unless an approved leave of absence has been granted by GCU. This Agreement contains the entire understanding of the parties and replaces all other agreements or understandings, written or verbal, which may be in effect between the parties relating to the subject matter herein.

Use of Partner's Marks and Logos. Partner hereby grants GCU the right and license to publish and/or use Partner's logos or trademarks for all purposes connected with the promotion of the Programs and the provision of the services listed in Exhibit A to this Agreement, including without limitation, the use of Partner's logos or trademarks for advertising relating to GCU for its seminars, symposiums, recruiting of students and partners, published materials relating to GCU, and all other purposes related to GCU and its mission. GCU's right to utilize Partner's logos and trademarks will survive the termination or expiration of this Agreement for a reasonable period of time until GCU is able to revise and update such materials. Notwithstanding the foregoing license, Partner shall retain all right, title and interest in and to Partner's logos and trademarks.

Partner Discount. To claim the discount, Partner's employees and graduates must complete a Memorandum of Understanding in the form attached hereto as Exhibit B (the "MOU") as part of the GCU application process and submit that MOU with their application for approval by GCU in its sole and absolute discretion. The discount cannot be used in conjunction with any other discounts, scholarships, awards, promotions and/or other programs offered by GCU. MOU's submitted after the application process will not be honored. This discount shall be available as long as this Agreement is in place and student remains employed by Partner.

Continuous Enrollment and Minimum Scholastic Achievement. The discount will only be awarded to students that remain continuously enrolled in the Program and take the required courses necessary to complete the Program. Continuously enrolled is defined as no breaks greater than fourteen (14) days unless an approved leave of absence has been granted by GCU. Students who do not maintain continuous enrollment will no longer be eligible to receive the discount; they will not, however, be obligated to reimburse GCU for the completed courses where the discount has been awarded. Recipients must also maintain a minimum grade point average as outlined in the attached MOU.

IN WITNESS WHEREOF, the undersigned parties have caused this Agreement to be executed by themselves or by their duly authorized representatives as of the day and date first written above.

GRAND CANYON UNIVERSITY

By: _____
Print Name: Stan Meyer
Title: Chief Operating Officer
Date: _____

MT. SAN JACINTO COMMUNITY COLLEGE DISTRICT


By: 
Print name: Roger W. Schultz
Title: Supt / President
Date: 1-14-14

EXHIBIT A
PERFORMANCE OF SERVICES BY GCU AND MT. SAN JACINTO COMMUNITY COLLEGE DISTRICT

GCU offers content, instruction, and academic oversight of the Programs through the College of Arts and Sciences, College of Doctoral Studies, College of Education, Ken Blanchard College of Business, College of Nursing and Health Care Professions and College of Fine Arts and Production.

The Programs' courses will follow the applicable Programs of Study outlined in the current catalog, which can be viewed by visiting <http://my.gcu.edu>, and clicking on Catalog. As improvements are made to the Programs, the Program of Study courses may change, however, credit hour requirements will follow the specifications of the current catalog.

GCU Requirements Include:

1. GCU shall grant eligible Partner employees a discount in the form of a ten percent (10%) discount off of current GCU Catalog tuition prices for the Programs (the "**Partner Discount**"). This Partner Discount shall be available as long as this Agreement is in place and student is employed by Partner. GCU reserves the right to change the pricing in its Catalog at any time and the Partner Discount will be applied only as an offset to tuition stated in the Catalog. The Partner Discount cannot be used in conjunction with any other discounts, scholarships, awards, promotions and/or other programs offered by GCU.
2. The Partner Discount applies to all Partner employees and graduates who become GCU students on or after the effective date of this Agreement. GCU shall provide a welcome page to Partner for employees interested in learning more about GCU's education offerings.
3. Regarding any enrolled students from Partner organizations. For purposes of clarification, the Partner Discount will not apply to any courses already taken or in progress on the effective date of this Agreement and will apply only to future courses. Any student utilizing federal aid as of the effective date of this Agreement will have the Partner Discount applied at the beginning of the student's next payment period.
4. GCU shall provide marketing literature and informational sessions to Partner to promote continuing education and support employee educational goals. GCU shall also include the Programs in its general marketing efforts and, at the request of Partner, shall conduct periodic marketing efforts specifically targeted at potential students for the Programs. GCU shall also conduct all necessary public relations activities designed to enhance and further the status and reputation of the Programs with Partner's prior consent, and which consent shall not be unreasonably withheld.
5. GCU shall provide a local University Development Representative as a primary contact and Partner resource.
6. GCU shall establish a procedure to assist in identifying Partner's employees at the time of application. It is however, the responsibility of the Partner employee to identify themselves in order to receive the Partner Discount available through the Partnership.

Partner Requirements Include:

1. Partner shall announce the formation of the alliance with GCU to its employees and shall work with GCU to communicate to its employees the benefits and variety of programs offered by GCU.
2. Partner to allow access to present information regarding GCU programs to Partner employees via information meetings at least once a quarter.
3. Partner shall also work with GCU to provide outreach to employees, including but not limited to informational webinars, posting of flyers, profiling in Partner's employee newsletters, and other activities as appropriate.

Partner and GCU may issue joint press releases and other announcements with prior approval of both parties.